

## **Grants Talking Points for Monday August 25, 2003**

### **Current Status:**

**Recent data shows that the Commonwealth of Massachusetts ranks 49<sup>th</sup> out of the 50 states in monies received from the federal government since FY 1992.**

→ Status quo is not working. The Commonwealth must be more aggressive in securing and retaining more federal dollars.

### **Objective:**

To secure as much federal funding as possible to help ease our current financial burden

### **Result:**

- Increased federal dollars will help ease our financial burden by allowing us to invest those additional dollars in essential state services for our citizens

### **Current Process:**

#### **Missed Opportunities:**

- Each agency is working independently to secure federal funding
- Individual agencies do not communicate their funding objectives to the Governor
- While each agency receives its fair share of formula grants (federal funds distributed to every state for basic services), agencies are missing the opportunity to receive their fair share of competitive grants that are available to them

### **Governor's Solution:**

#### **Teamwork Will Bring Results:**

- A streamlined and coordinated process through the Governor's Office that will secure more federal funding for our agencies and therefore our citizens
- As the state's lead salesman, the Governor is committed to pursuing increased funding opportunities in Washington, D.C. based on the prioritized needs of agencies
- Once the grants have been secured, the Governor's Office will work with agencies and legislators on communicating the results to our citizens

### **Immediate Action Steps:**

#### **From a Fragmented to a Coordinated Approach:**

- Currently the Governor's Office does not know what grants the state is receiving from the federal government. Therefore:

- The Governor has designated a central grants coordinator from the Governor's Office to work with all of the executive agencies and our representatives in Washington, D.C. to determine the grants available and how we can best secure them.
- Each cabinet secretary should designate a representative to work with the Governor's Office to begin the coordinated effort.
- The Governor's grant developer will create and maintain a central Grant Tracking Database to track the grants available, and when and how to apply for them with the help of information from the agencies and from the federal government
- In order to learn about all of the federal grants available to us, the Governor's Office will need access to Federal Funds Information for States (FFIS), a joint subscription service of the National Governors Association and the National Conference of State Legislatures. The primary mission of FFIS is to track and report on the fiscal impact of federal budget and policy decisions on state budgets and programs. This information is maintained in a database of more than 200 federal grant-in-aid programs and is disseminated to subscribers through a regular series of reports and briefs.

#### **Fears Dispelled:**

- New centralized process will not replace agency knowledge or responsibility, nor will it duplicate or complicate efforts.
- It is in everyone's best interest to pursue more money from the federal government in order to ease the state's fiscal burden.

#### **Next Steps:**

- Our grants coordinator will contact your Chief of Staff this week in order to secure the name of your agency's designee
- Database will be set up immediately following receipt of information from agencies
- Central grants coordinator will report on agencies' results to the Governor on a monthly basis
- Progress reports from each agency will be required bi-weekly in order to maintain database and inform the Governor
- In return, the Governor's Office will provide overall progress reports on a bi-monthly basis to Cabinet

# Pork Per Capita by State

(National Average: \$34.33 Per Person)

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| 2003 Rank | State                | 2003 Pork     | Population | Pork/Capita | 2002 Rank |
|-----------|----------------------|---------------|------------|-------------|-----------|
| 1         | Alaska               | \$393,346,750 | 643,786    | \$610.99    | 1         |
| 2         | Hawaii               | \$352,842,000 | 1,244,898  | \$283.43    | 2         |
| 3         | District of Columbia | \$149,342,500 | 570,898    | \$261.59    | 10        |
| 4         | New Mexico           | \$311,475,977 | 1,855,059  | \$167.91    | 8         |
| 5         | West Virginia        | \$298,085,000 | 1,801,873  | \$165.43    | 3         |
| 6         | Idaho                | \$180,729,476 | 1,341,131  | \$134.76    | 16        |
| 7         | South Dakota         | \$90,608,000  | 761,063    | \$119.05    | 4         |
| 8         | South Carolina       | \$422,504,000 | 4,107,183  | \$102.87    | 18        |
| 9         | Vermont              | \$61,481,000  | 616,592    | \$99.71     | 9         |
| 10        | Montana              | \$87,707,500  | 909,453    | \$96.44     | 5         |
| 11        | North Dakota         | \$53,593,500  | 634,110    | \$84.52     | 7         |
| 12        | Washington           | \$485,617,500 | 6,068,996  | \$80.02     | 20        |
| 13        | Nevada               | \$171,484,500 | 2,173,491  | \$78.90     | 12        |
| 14        | Mississippi          | \$212,827,500 | 2,871,782  | \$74.11     | 6         |
| 15        | Rhode Island         | \$74,291,500  | 1,069,725  | \$69.45     | 17        |
| 16        | Kentucky             | \$267,238,150 | 4,092,891  | \$65.29     | 14        |
| 17        | Alabama              | \$279,868,200 | 4,486,508  | \$62.38     | 13        |
| 18        | Louisiana            | \$273,517,250 | 4,482,646  | \$61.02     | 21        |
| 19        | Iowa                 | \$169,959,400 | 2,936,760  | \$57.87     | 15        |
| 20        | Maine                | \$63,184,500  | 1,294,464  | \$48.81     | 19        |
| 21        | New Hampshire        | \$62,003,000  | 1,275,056  | \$48.63     | 11        |
| 22        | Missouri             | \$273,438,500 | 5,672,579  | \$48.20     | 25        |
| 23        | Delaware             | \$33,435,000  | 807,385    | \$41.41     | 24        |
| 24        | Colorado             | \$177,363,781 | 4,506,542  | \$39.36     | 51        |
| 25        | Oregon               | \$133,929,500 | 3,521,515  | \$38.03     | 33        |
| 26        | Tennessee            | \$200,105,650 | 5,797,289  | \$34.52     | 32        |
| 27        | Minnesota            | \$170,631,500 | 5,019,720  | \$33.99     | 31        |
| 28        | Utah                 | \$77,398,000  | 2,316,256  | \$33.42     | 23        |
| 29        | Wyoming              | \$16,575,000  | 498,703    | \$33.24     | 27        |
| 30        | Arizona              | \$162,017,000 | 5,456,453  | \$29.69     | 34        |
| 31        | Maryland             | \$153,427,350 | 5,458,137  | \$28.11     | 30        |
| 32        | Arkansas             | \$75,868,500  | 2,710,079  | \$27.99     | 22        |
| 33        | Oklahoma             | \$96,645,500  | 3,493,714  | \$27.66     | 26        |
| 34        | Wisconsin            | \$145,849,500 | 5,441,196  | \$26.80     | 28        |
| 35        | Indiana              | \$155,330,000 | 6,159,068  | \$25.22     | 38        |
| 36        | Pennsylvania         | \$308,140,500 | 12,335,091 | \$24.98     | 37        |
| 37        | Virginia             | \$176,559,500 | 7,293,542  | \$24.21     | 29        |
| 38        | Connecticut          | \$83,314,500  | 3,460,503  | \$24.08     | 39        |
| 39        | Kansas               | \$64,898,000  | 2,715,884  | \$23.90     | 35        |
| 40        | Texas                | \$502,945,000 | 21,779,893 | \$23.09     | 44        |
| 41        | Ohio                 | \$253,947,500 | 11,421,267 | \$22.23     | 40        |
| 42        | New Jersey           | \$176,664,000 | 8,590,300  | \$20.57     | 43        |
| 43        | Illinois             | \$256,090,500 | 12,600,620 | \$20.32     | 50        |
| 44        | Nebraska             | \$33,820,000  | 1,729,180  | \$19.56     | 46        |
| 45        | Florida              | \$323,318,000 | 16,713,149 | \$19.35     | 36        |
| 46        | New York             | \$331,872,650 | 19,157,532 | \$17.31     | 42        |
| 47        | California           | \$588,835,500 | 35,116,033 | \$16.77     | 41        |

# Pork Per Capita by State

(National Average: \$34.33 Per Person)

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|    |                |                        |                    |                |    |
|----|----------------|------------------------|--------------------|----------------|----|
| 48 | Massachusetts  | \$107,051,500          | 6,427,801          | \$16.65        | 49 |
| 49 | Georgia        | \$137,026,500          | 8,560,310          | \$16.01        | 47 |
| 50 | Michigan       | \$139,534,000          | 10,050,446         | \$13.88        | 45 |
| 51 | North Carolina | \$81,596,000           | 8,320,146          | \$9.81         | 48 |
|    | <b>TOTAL</b>   | <b>\$9,899,135,634</b> | <b>288,368,698</b> | <b>\$34.33</b> |    |